

# ZETA POS





Zeta POS can be integrated with inventory, purchase orders, sales order and back end accounting. It can also be integrated with CRM, HRMS and document management modules. Designed for the needs of independent retailers, the POS system helps you to run your business rather than just report on it. Much more than just POS software, Zeta is a complete Integrated Business Management System that will help you to control of your business from front counter sales, to the storeroom, to your back office accounting, and everything in between.

Zeta POS can manage your business from end to end by updating sales information in inventory and financial modules. It also shares information throughout branches. It allows you to maintain absolute control over sales and inventory while presenting an easy customer checkout process. It is a great solution for both sales and counter.

Zeta POS has evolved into a cutting-edge system while simplicity has remained a priority. It will enhance your operation, providing increased speed, accuracy and control of your inventory - all of which lead to increased profits and more time to focus on growing your business. Zeta POS interface is easy to navigate, and is compatible with touch screen terminals and barcode scanners, helping to save time when ringing up sales and preventing cashier errors. The POS system can also apply discounts and a promotion, report on sales by sales person or item, and is an asset in inventory management.

## Main Features

- "Cashier friendly" user interface - as simple as conventional cash register.
- Minimal training period, no prior computer skills required.

- Convenient Base Keys designed to minimize keystrokes making faster and more efficient checkouts User-definable Discount features Item and subtotal level.
- Maintain separate totals for each cashier or shift allowing individual day end balancing.
- Put Bills on hold (SAVE) and recall (CALL) back any number of times.
- Allows Membership cards to be scanned.
- Customer discounts are automatically calculated.
- Single key stroke Help function searches item either by product code or name during check-out.
- Provision to overwrite sale price with open price key.
- Tender types include : Cash, Credit / Charge cards, Vouchers / Gift certificates, Cheques, partial payment, deposits.
- Cashier Sign On / Sign Off from the billing screen prevents unauthorized access.
- Barcode Compatibility dramatically reduces clerical errors and check-out times.
- Pay out and Receipts from the cash till can be recorded straight away on the cash billing screen.
- Tax Rates are user-configurable for every item.
- Create Shifts.
- Mix and Match.
- Promotions and Special Sales.
- Process installment sale directly from Cash Bill screen.

## Customer Database Maintenance

- Maintain complete customer profile including grouping.
- Mailing labels.
- Define individual discount per group.
- Record credit card details or cheque number for each receipt.

## Marketing / Sales Analysis

- Perform multiple promotion for the same period.
- Track walk-ins.
- Track promotion/sales success.
- Design your own messages on bills – define or redefine your own promotion messages on the bill headers or footers anytime.
- Identify top selling products.
- Tracks sales performance of staff.

## Inventory Features

- Maintain Stock by category, sub category, brand, size, colour etc.
- Optional auto generation of PLU (Item code).
- Process unlimited number of items, categories, sub categories, brands, sizes or colours.
- Units of measurement – Zeta POS allows up to three alternate units of measurement with respective alternate unit sale prices.
- Multiple Sale Prices – maintain up to ten different sale prices for any item.
- Bundled Quantities – Set up to 10 different sale prices for bundled quantities.
- View Current Stock in base unit as well as three alternate units.
- Track stock from supplier – allows tracking of all item purchase.
- Item Ageing reports display both closing quantity and value.
- Transfer stock between branches.
- Maintain Auto-Top options for certain items.
- Maintains stock value either by FIFO or Weighted Average.

## Reporting Features

More than 100 types of reports to help control and manage your business. Some examples:

## POS reports

- Tax reports.
- Cash/Credit/Charge card/Vouchers etc statement.
- Profit statement.
- Daily Sales X-Report – By cashier, shift, hour, outlet etc.
- Invoice List.
- Cancelled bills / Void items.

## Inventory Reports

- Item below re-order level.
- Item above maximum level.
- Detailed Stock statement.
- Reconciliation.
- Item sales / cost list.
- Item cost history.
- Item gain.
- Cost of inventory ..... and many more.

## Sales Analysis

- By customer – spending history.
- By staff – productivity and sales performance.
- Media success.
- Promotion success.

## Reporting Features

### Performance Report (Breakup by Store)

- By category / style / brand / sub category.

### Performance Report (Summary)

- By category / brand / sub category / style.

### Top Selling (Value)

- By store / sub category / style (summary).
- By store / sub category / Style / color (Detail).

### Cost of Inventory

- By store / sub category / brand / style (Summary).
- By store / category / Style / color (Detail).

### Sales Curve

- By store / style / color (Detail).

### Sales Analysis (12 month)

- By Store / By Sub Category / style / color.

### Inactive List

- By Store / By Style-By Item.

### Utilities

- Re-index option builds index files automatically.
- Re-posting option allows re-posting of stock receipts and profit in case of power failure or system malfunctions.
- Barcode Label Printing allows in-house printing of barcode labels for items and customer codes.
- Interface with Portable Data Terminal (PDT) for Stock Take, Receipts, Issues, IBTs.
- Download sales and stock data to HQ or vice versa.
- Provision to back-up data.
- Create and maintain user rights.
- Initialize data for year-end closing.

BUSINESS SOFTWARE DEFINED...



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